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**Care skills needed**
- Self-starter, intelligent (evidence by good GPA)
- Quick learner, personable
- Good communication skills, hard worker, organized, thick skin

**Intelli skills needed**
- Intellectual, organized, multi-talker, passionate about the markets

**Benefits**
- Experience, Pay, NYC
- Experience/Exposure, Pay, Geographic flexibility
- Ability to hone analytical skills, Exposure, Experience
- Training Program (1 yr), Advancement, Exposure, Job Security
- Management Training Program (Rotations), Experience, International Exposure, Job Security
- Ability to hone sales skills, Exposure, Entrepreneurial
- Job Security, Hours, Warm Fuzzy Altruistic Feeling
- Experience, Pay, Exposure

**Exposure**
- Specialized, exit opportunities
- Specialized, Regional/Local Focus
- Governmental, Provincial
- Eat what you kill
- Bureaucratic
- Hours, limited promotion opportunities

**Trends**
- Increasing regulation, bad press, downward pressure on bonuses
- Increasing regulation, stricter lending environment, downward pressure on bonuses
- Increasing regulation, downward pressure on bonuses
- Lower priority for banks/some banks completely eliminated research groups
- Increasing regulation, increased focus on creditworthiness of customers, consolidation
- Increasing reporting requirements, offshoring, Foreign growth
- Increasing regulation and reporting requirements
- Increasing regulation, Internet brokerage
- As regulation and oversight increases, so do opportunities in the government sector.