Industry-Specific Programs & Events

Case Interviewing Workshop with Marc Cosentino
January 20, 10:30 a.m. – 12:30 p.m., THC 305

Train the Trainer Workshop with Marc Cosentino
January 20, 1:30 – 3 p.m., THC 305

General Workshops

Resume & Cover Letter Workshops
January 18, 5 – 6 p.m., THC 321
February 7, 5 – 6 p.m., THC 321
February 20, 5:30 – 6:30 p.m., THC 321
March 21, 5 – 6 p.m., THC 346

Internship Search Workshops
January 24, 5 – 6 p.m., THC 321
February 13, 5 – 6 p.m., THC 321
March 22, 5 – 6 p.m., THC 321

Spring Spider Career Expo
January 27, 12 – 3 p.m., Queally Center
  • Spring Spider Career Expo Prep Session
    January 23, 5:30 – 7 p.m., THC 305
  • Diversity Networking Brunch
    January 27, 10:30 – 11:45 a.m., Queally Center

Interview Workshops
January 30, 5 – 6 p.m., THC 321
February 15, 5 – 6 p.m., THC 321
March 29, 5:30 – 6:30 p.m., THC 321

LinkedIn 101: Establishing Your Profile
January 31, 5 – 6 p.m., THC 305

Professional Communication Workshops
February 8, 5 – 6 p.m., THC 321
March 28, 5 – 6 p.m., THC 321

Focusing Your Job Search
February 15, 5 – 6 p.m., Wilton Center Multifaith Room

Job Search Strategies Workshop
February 21, 5 – 6 p.m., THC 305

MBTI Workshop: Link Your Personality Type to Majors and Careers
February 27, 4 – 6 p.m., International Center Commons

Choosing a Major Workshop
March 15, 4 – 5 p.m., Wilton Center Multifaith Room

Applying to Graduate School Workshop
April 3, 5 – 6 p.m., THC 321

LinkedIn 102: Leveraging Your Network
April 4, 5 – 6 p.m., THC 305

Spring Spider Career Expo Prep Session
January 23, 5:30 – 7 p.m., THC 305

Diversity Networking Brunch
January 27, 10:30 – 11:45 a.m., Queally Center

Interview Workshops
January 30, 5 – 6 p.m., THC 321
February 15, 5 – 6 p.m., THC 321
March 29, 5:30 – 6:30 p.m., THC 321

LinkedIn 101: Establishing Your Profile
January 31, 5 – 6 p.m., THC 305

Professional Communication Workshops
February 8, 5 – 6 p.m., THC 321
March 28, 5 – 6 p.m., THC 321

Focusing Your Job Search
February 15, 5 – 6 p.m., Wilton Center Multifaith Room

Job Search Strategies Workshop
February 21, 5 – 6 p.m., THC 305

MBTI Workshop: Link Your Personality Type to Majors and Careers
February 27, 4 – 6 p.m., International Center Commons

Choosing a Major Workshop
March 15, 4 – 5 p.m., Wilton Center Multifaith Room

Applying to Graduate School Workshop
April 3, 5 – 6 p.m., THC 321

LinkedIn 102: Leveraging Your Network
April 4, 5 – 6 p.m., THC 305
CONSULTING

Overview
Companies and organizations hire consultants to help recommend solutions to a problem which is impacting its efficiency, profits or growth. Consultants provide an outside perspective, extra highly specialized or skilled employees, and a potentially safe environment to work on challenging problems. Specialty areas may include but are not limited to: non-profits, government, banking, energy, education, human resources, information technology, health care, and management.

If you are a good listener, a good problem solver, self-confident, a team player, and able to understand, simplify and explain a problem; then,

• Meet with a Career Advisor to discuss a strategy to explore different areas of consulting.
• Read the Vault Career Guide to Consulting (accessible through SpiderConnect).
• Take classes that will develop your analytical, critical thinking, problem solving, communication, and presentation skills.
• Research ideal employers and organizations.
• Schedule 3-4 informational interviews with industry professionals (alumni can be found via SpiderConnect and LinkedIn). Networking is a key skill.

Resource Library
• Vault Guide to the Case Interview (accessible through SpiderConnect)
• Case in Point by Marc Cosentino
• What I Didn’t Learn in Business School by Jay B. Barney and Trish Gorman Clifford
• Case Interview Secrets by Victor Cheng
• Cracking the Case Interview by David Ohrvall
• Secrets of Mental Math by Arthur Benjamin and Michael Shermer
• Finance for Nonfinancial Majors by Gene Siciliano
• Interview Math by Lewis Lin

Resume and Interview Preparation
• Have your resume reviewed through Resume Check.
• Tweak your resume to include consulting verbs in your bullet points
• Be able to answer the question “why consulting?”
• Learn about behavioral interviewing.
• Learn about and practice 30-40 case interviews. Practice interviewing by scheduling mock interviews with Career Services’ advisors, utilizing InterviewStream through SpiderConnect, or practicing case interviews independently and with peers interested in the field.

Recruiting
Most full-time consulting recruiting occurs in the fall and internship recruiting occurs in the spring. Hiring for both full-time and interns can be extremely competitive, so advance preparation is essential.

• Upload your resume to SpiderConnect
• Attend as many consulting and case interviewing programs as you can so that you can network

To schedule an appointment, please use the online appointment scheduling tool found in SpiderConnect. Stop by drop-in hours at Career Services-THC 306 or Queally Hall-273, Monday – Friday from 2 to 4 p.m. For more information, visit careerservices.richmond.edu.

Alumni & Career Services
CAREERSERVICES.RICHMOND.EDU